


H. Alexander Dumble
Musical Sound Consulting
Services & Products....

Suite Two
6375 North Figueroa Street
Los Angeles, CA 90042
213+258-7167
voice mail & FAX

February 25, 1992


REA: reply to request for information


Thank you very much for your letter and your expressed interest in my products and services. In response to your request, I am enclosing copies of the (1) Overdrive Special data sheet, (2) Schedule of Pricing & Terms, (3) Order Form/Agreement, and (4) Security Agreement.

These documents provide an outline of the basic ordering structure and procedures. However, if you have any questions, please write me at the above address; and I will respond as best I can to your questions.

I still custom manufacture all of my products "one-at-a-time" with extreme care and attention. So each amplifier and speaker enclosure can much be considered a "prototype device" suitable as a model for mass manufacturing procedures, hence the necessity for the Security Agreement. The emphasis here as always is making the highest quality product capable of resplendent, impressive performance.

Presently, the STANDARD ORDER system is "closed", and no orders are being accepted for this system. The EXPRESS-180 mechanism is limited as to the number of orders that can be accepted. So before you plan to use this order system, please check with me concerning the status and availability of the system.

If after reading all the enclosed data, and you've made a decision that you would definitely like to place an order; you are invited to contact me at the above number & address.

Yours very truly,



H. Alexander Dumble

AMPLIFIERS"OVERDRIVE SPECIAL"the "COMBO"

... Enjoy the expressive, creative freedom of switching from a warm but glassy clean guitar presentation to a luscious, sustaining tone rich in harmonics. The "Overdrive Special" provides the guitar player with an almost endless selection of tones making it an extremely valuable instrument for the successful presentation of solo and accompaniment music.

SPECIFICATIONS

Power Output: 100 watts or 50 watts true power
 Dimensions: 20"H x 20.75"W x 10.25"D
 Weight: 67 pounds with EVM-12L speaker
 Power Consumption: 120VAC, 60 Herz, 324VA at full output
 Output Impedance: 4 ohms
 Input Impedances: NOR=1M ohm, and FET=3.3M ohms

TUBE COMPLIMENT

3 x 7025 high-mu twin triodes
 4 x 6L6-GC beam power tubes or 4 x 6CA7 power pentodes

CONTROLS AND EQ SWITCHES

Preamp Controls: volume, treble, middle, and bass
 Preamp Switches: bright, deep, rock/jazz, and preamp boost
 Overdrive Controls: level, ratio, with internal trigger & h.f. taper
 Overdrive Switch: manual/pedal select
 Master Section: master volume, and presence

SIGNAL CONNECTIONS

Inputs: NOR, and FET
 Access Ports: preamp out, and power amp input (2.5V, 500K ohms)
 Outputs: main speaker, and extension speaker

POWER SWITCHES

A.C. mains on/off
 A.C. mains grounding
 operate/standby
 100 watt or 50 watt output select

REMOTE SWITCHING

overdrive on/off
 preamp boost on/off

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*** Schedule of Pricing & Terms of Business ***

Effective April 15, 1990

CUSTOM FABRICATED AMPLIFICATION PRODUCTS:

Device(120 volt operation only)EXPRESS-60...EXPRESS-180...STANDARD

Overdrive Special amplifier....	\$5,150.00	\$3,650.00	\$2,135.00
Overdrive Special-Combo/no spkr	\$5,460.00	\$3,825.00	\$2,265.00
Steel String Singer amplifier..	\$8,500.00	\$6,025.00	\$3,650.00
Manzamp amplifier.....	\$8,500.00	\$6,025.00	\$3,650.00
Dumbleland amplifier.....	\$9,995.00	\$7,085.00	\$3,935.00
Overdrive preamplifier.....	\$3,875.00	\$2,750.00	\$1,625.00
Manzamp preamplifier.....	\$4,260.00	\$3,025.00	\$1,790.00
Dumblelator effects driver....	\$1,640.00	\$1,160.00	\$595.00
Dumblelator II effects driver..	\$1,910.00	\$1,355.00	\$725.00
rack mountable power amps.....	(priced as per application)		

CUSTOM FABRICATED SPEAKER ENCLOSURES (unloaded):

Device.....EXPRESS-60...EXPRESS-180...STANDARD

MS-S12, tuned for 1x12 driver..	\$1,025.00	\$725.00	\$470.00
PI-D12, rear ported for 2x12...	\$1,145.00	\$810.00	\$525.00
SS-Q12, infinite baffle 4x12...	\$1,470.00	\$1,045.00	\$695.00
MS-Q12, tuned for 4x12 drivers.	\$2,225.00	\$1,580.00	\$1,050.00

CUSTOM SERVICES:

...Consulting/Engineering/Administrative.....COST.

Telephone consultation for 10 minutes or less is.....	\$200.00
Telephone consultation above 10 minutes per minute is....	\$15.00
Technical procedures time for simple service per hour is..	\$55.00
Engineering level procedures time per hour rate is.....	\$235.00
Engineering level procedures time per day rate is.....	\$1,250.00
Special administrative handling rate per hour is.....	\$185.00
Retainer fee for new product development is.....	\$50,000.00

BASIC TERMS

01. Products & services must be prepaid in full in U.S. dollars.
02. Express-60 is for sixty-day completion time guaranteed.
03. Express-180 is for six-month completion time guaranteed.
04. Standard listing is for 24 to 36 month completion time.
05. Completion time is defined as the time it takes to manufacture and completely test the equipment to be ready for shipment.
06. Client is responsible for all matters regarding shipments.
07. Order is deemed accepted by client upon transfer of the equipment to client or client's carrier or client's agent.
08. In cases of special billing, all amounts are payable within ten calendar days.
09. All orders require execution of Order & Security Agreements.
10. All pricing and specifications are subject to change.
11. All transactions are California venue.

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*** SECURITY AGREEMENT ***

I, _____, hereby agree to use the equipment built for me by H. Alexander Dumble for my own personal use in the live performing and recording of my guitar. I understand that the equipment uses circuitry and techniques unique to H. Alexander Dumble; and I promise to never allow the equipment to be opened, analized, and/or inspected by any individual, group of individuals, and/or commercial entity other than H. Alexander Dumble. I also agree and promise that I will always maintain the strict supervision over the equipment; and to never leave it vulnerable to theft and/or inspection/analization by any individual, group of individuals, and/or commercial entity. I further agree and promise that I will not sell the equipment built for me by H. Alexander Dumble to any individual, group of individuals, and/or commercial entity that will invade and/or compromise the secrecy of H. Alexander Dumble's circuitry and techniques used in the manufacturing of his equipment.

SIGNED: _____

DATE: _____

SEAL OF PUBLIC NOTARY

BY: _____

DATE: _____

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*** ORDER FORM ***

[SOLD TO:]		[SHIP TO:]							
[]		[]							
[]		[]							
[]		[]							
[]		[]							
[]		[]							
[]		[]							
[]		[]							
[Order No.]	[]	[Order Type:]	[]	[Paid By:]	[]	[Completion Date]	[]	[Date:]	[]
[]	[]	[]	[]	[]	[]	[]	[]	[]	[]
[]	[]	[]	[]	[]	[]	[]	[]	[]	[]
[Line]	[Quantity]	[Product/Service]				[Cost Ea.]	[TOTAL:]		
[01]	[]	[]				[]	[]		
[02]	[]	[]				[]	[]		
[03]	[]	[]				[]	[]		
[04]	[]	[]				[]	[]		
[05]	[]	[]				[]	[]		
[06]	[]	[]				[]	[]		
[07]	[]	[]				[]	[]		
[08]	[*****]	PARTS/SERVICES TOTAL:				[]	[]		
[09]	[*****]	APPLICABLE FEES/SURCHARGES:				[+]	[]		
[10]	[*****]	GRAND TOTAL:				[]	[]		
[11]	[*****]	DEPOSIT AMOUNT PAID:				[-]	[]		
[12]	[*****]	BALANCE DUE:				[]	[]		

*** ORDER AGREEMENT ***

- I, _____, as customer agree to the following terms and to accept Dumble's pricing and terms as listed on the Schedule of Pricing & Terms of Business all as a legal contract:
01. to order and receive without failure the above custom products and/or services as listed on lines 1 through 7 on Order Form;
 02. to prepay in full the U.S. Dollar amount listed on line 10 of the Order Form;
 03. to be responsible and provide for all matters in the transportation of the completed equipment ordered by me including but not exclusive to the choice of carrier and all shipping fees;
 04. to supply to Dumble prior to any shipping date all needed flight cases/shipping containers and packing materials to properly pack and transport the completed equipment to me;
 05. I understand that all manufacturing and administrative procedures used by Dumble require extreme, continuous effort from Dumble, and I will wait patiently without disturbing Dumble and will not in any manner interrupt and/or impede Dumble that would in the slightest degree detract from his ability to perform attendance to his responsibilities and activities;
 06. I also understand that the equipment ordered by me will be manufactured by Dumble on a custom basis exclusive to me, and that all deposit amounts paid by me are not refundable in the event of my overt and/or incidental default of this contract.

AGREED BY: _____
DATE: _____ / SEAL OF PUBLIC NOTARY: